



Business Builder Worksheet – Year Review

Would you consider this last year a success or failure and why?

Think forward to the end of next year. If there were 3 things that need to happen to make it a fantastic year for you what would they be?

- 1.
- 2.
- 3.

What will happen if you don't hit your goals for the year?

What is the single metric that you liked to hear about the least this year?

How are you going to change that for next year

What are the KPI's that you need to be focused on for the coming year?

What will motivate you to hit these Key Performance Indicators?

How are you planning to be accountable for your goals for the coming year?